Message Text

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12-L

ORIGIN EA-10

INFO OCT-01 ISO-00 COME-00 EB-07 NSC-05 SS-15 L-02 INR-07

CIAE-00 SP-02 /049 R

DRAFTED BY EA/IMS:ARDORNHEIM:CCH APPROVED BY EA/IMS:EDWARD C. INGRAHAM EA/EP - MR. GEBER COMMERCE/MEPD - MR. JASPER

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R 302211Z APR 75 FM SECSTATE WASHDC TO AMEMBASSY JAKARTA

CONFIDENTIAL STATE 100856

E.O. 11652: GDS

TAGS: EINV, ID

SUBJECT: KRAKATAU STEEL

REF: JAKARTA 5009

- 1. ARMCO AND MCKEE HAVE NOT RECEIVED REPORTED APRIL 25
 TELEXES FROM GOI AND UNAWARE REQUIREMENT TO EXPRESS
 INTEREST BY MAY 1. WHILE REFTEL DOES NOT STATE SCOPE OF
 WORK REQUIRED OF CONSULTANTS, TWO COMPANIES ARE GENERALLY
 INTERESTED. THEY WOULD APPRECIATE EMBASSY EFFORTS TO
 ENSURE THEY ARE NOT EXCLUDED.
- 2. DEPARTMENT AND COMMERCE/MEPD SHARE EMBASSY'S DESIRE TO PROCEED CAUTIOUSLY. COMMERCE HAS ADVISED ARMCO AND MCKEE NOT TO MAKE ANY DIRECT INQUIRIES AT THIS TIME.
- 3. TO BE HELPFUL TO TWO COMPANIES, WE WOULD APPRECIATE HAVING CERTAIN DETAILED INFORMATION SOONEST. HAS GOI POSSIBLY CHANGED ITS MIND ABOUT INVITING BIDS FROM PROSPECTIVE CONSULTANTS, OR AT LEAST FROM ARMCO AND MCKEE? WAS CONFIDENTIAL

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U.S. STEEL FOURTH FIRM BEING CONSIDERED FOR INVITATION

(ASIDE FROM SOFRASID)? HAS GOI DECIDED TO AVOID BID INVITATIONS AND MERELY TO GIVE CONSULTANT CONTRACT TO SOFRASID, AS SUGGESTED IN REFTEL? IF GOI IS ONLY DELAYING ITS

INVITATIONS TO BID, WHAT ARE LIKELY TO BE TERMS OF REFERENCE FOR CONSULTANTS -- REORGANIZATION OF KRAKATAU?; CLARIFICATION OF TECHNICAL AND ECONOMIC QUESTIONS SURROUNDING POSSIBLE EXPANSION BEYOND 500,000-TON LEVEL OF PRODUCTION? OTHER?

4. WE HAVE DISCUSSED SITUATION WITH COMMERCE/MEPD, WHICH PARTICULARLY FEELS NEED TO AVOID IMAGE OF ABANDONING U.S. INDUSTRY. THIS PARTICULARLY IMPORTANT IN VIEW OF FRENCH "TRADE OFFENSIVE" REPORTED EMBASSY'S A-53. KISSINGER

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: STEEL PLANTS, BUSINESS FIRMS, INVESTMENTS

Control Number: n/a Copy: SINGLE Draft Date: 30 APR 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE100856

Document Number: 1975STATE100856
Document Source: CORE
Document Unique ID: 00
Drafter: ARDORNHEIM:CCH

Enclosure: n/a
Executive Order: GS Errors: N/A

Film Number: D750152-0978

From: STATE

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t1975042/aaaaabqg.tel

Line Count: 76
Locator: TEXT ON-LINE, ON MICROFILM

Office: ORIGIN EA Original Classification: CONFIDENTIAL Original Handling Restrictions: n/a
Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a Reference: 75 JAKARTA 5009 Review Action: RELEASED, APPROVED Review Authority: CunninFX

Review Comment: n/a
Review Content Flags: Review Date: 16 JUL 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <16 JUL 2003 by CunninFX>; APPROVED <14 NOV 2003 by CunninFX>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: KRAKATAU STEEL

TAGS: EINV, BPRO, ID, US, KRAKATAU STEEL

To: JAKARTA

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006